

REQUEST FOR PROPOSAL (RFP) - TERMS

General Terms (if applicable)

- 1 To receive E-Rate discounts, School districts will comply with fair and competitive bid process, either by state law or rules of Universal Service Administration Company (USAC)- Schools and Libraries Division.
- 2 All requested products and services may be contingent upon Erate funding approval and /or school board approval.
- 3 Service Providers must meet all terms and conditions by Universal Service Administration Company (USAC)- Schools and Libraries Division Erate program and must provide SPIN# (Service Provider Identification Number) on bid/proposal response.
 - a. All service providers agree to participate and comply with any additional information needed and/or audits after the bid process. Based on USAC rules, apply to all winning or losing bids and up to 10 years from the last date of service.
- 4 The technology solution proposed must be must be operational and compatible with all network equipment brands/software used by school district, without any additional equipment or cost to make the solution compatible.
 - a. No refurbished equipment is accepted unless otherwise stated. Equipment must be commercial or enterprise models, no retail models accepted.
- 5 School District reserves the right to accept all, some or none of the received bids.
 - a. School District may award bids or proposal by per product, per project or entire bid basis.
 - b. School District is seeking the Lowest Corresponding Price (LCP); per USAC terms and conditions.
 - c. Bid evaluations will be scored primarily on proposal price and other evaluation factors.
 - d. The school reserves the right to ask additional questions to service provider candidate as part of the bid evaluation process.
- 6 This RFP may include not eligible items (for bid only) for school construction project or special technology project, required for job but not specific for Erate discount request and should be identified as NOT ELIGIBLE.
- 7 For most eligible services such as Installation, Basic Maintenance, Managed Internal Broadband Services, etc. - Service Providers recommended to be within 100 mile radius (approx. 1-2 hours) from school district location. If using sub-contractors, required disclosure of the contracting company and company information, including bonded, insured and with state specific requirements for any restrictions to personnel.
- 8 School district may allow State Contracts or consortium pricing as an option to receive bid prices. Service Provider quoting state contract pricing must include a copy of the State Contract as part of their bid response.
- 9 Bids/proposals, contract/agreements may not contain liquidated damages or cancellation charges. Such charges are considered not eligible for Erate discounts.

REQUEST FOR PROPOSAL (RFP)
School District Specific - Additional Information

1 Request for proposal (RFP) will be public posted & communicated by the school (USAC minimum requirement 28 days)

- USAC Website
- School Website
- Local Newspaper
- Next School Board meeting
- School Public Bulletin Board
- School social media communication (facebook, twitter, etc)

2 For any questions or concerns about this RFP:

- a. Service provider MUST submit questions to school by email.
- b. Answers will be posted & maintained on school website for all available bidders to review before submitting a proposal (updated weekly as a minimum).
- c. **SEE SCHOOL WEBSITE or PAGE:**

www.athensisd.net

3 a. **Required Bidder's Conference or Site Visit:**

- Applies to this RFP
- Does not apply for this RFP

b. **Type of Site Visit**

- **ONSITE VISITS** may be recommended unless otherwise noted as required action. Site visit attendance will be documented and may be a factor in the bid evaluation results.

- REQUIRED SITE VISIT (MAY BE SUBJECT TO DISQUALIFICATION WITHOUT)
- RECOMMENDED SITE VISIT (MAY BE SUBJECT TO BID EVALUATION POINTS)
- NO SITE VISIT IS NEEDED FOR THE TYPE OF REQUEST(S) EXPECTED - PER SCHOOL CONTACT

c. Only if site visit is scheduled, request to register INTEND TO BID PAGE will be a bid requirement

d. **SITE VISIT LOCATION: Potential bidders - please contact for appointment**

Athens ISD - ADMIN 104 Hawn St Athens, TX 75751

****NOTE: DUE TO PANDEMIC** ALL SITE VISITS WILL BE BY APPOINTMENT, TO VIEW A PROJECT SITE OR MEASURE DISTANCES. A TEMPORARY HOLD ON GROUP VISITS UNTIL FURTHER NOTICE. Submitted questions are welcomed and answers will be posted for all to see on school website.**

e. **SITE VISIT**

- SCHEDULED BY APPOINTMENT
- SCHEDULED BY GROUP

- **GROUP VISIT #1:**

n/a

- **GROUP VISIT #2:**

n/a

- f. Onsite visits are highly recommended for such projects that include but not limited to cabling, installation, basic maintenance or managed internal broadband services.
- g. Plan to schedule group visits to ensure all service providers are offered the same time to ask questions, take measurements, or make note of any barriers to services offered. Group site visits allow for additional communication as well as limited interruptions to school campus and student activities.
- h. Two (2) dates and times will be available for groups to meet within the "bid window", from posting date to deadline date. (also meeting the USAC required 28-day minimum)
- i. School may authorize a site visit by appointment after group visits. In order to maintain a fair and competitive bid, only the information given at the group meeting would be able to be discussed, any additional questions or concerns need to be submitted in writing for public website reply.

4 **Disqualifying factors:**

- a. Bids/Proposals must meet requested minimum requirements as listed; incomplete bids may be subject to disqualification.
- b. If a site visit is REQUIRED; and service provider does not attend; the received bid may be subject to disqualification.
- c. Providing the district with the ability to chose preferred discount method, may be a evaluation factor.

REQUEST FOR PROPOSAL (RFP)

Bid Proposal Documentation Requirements

A INTEND TO BID PAGE: Service Provider Registration (see attached page) - ONLY IF SITE VISIT IS SCHEDULED

B Instructions to submit

1 Bids will be accepted for a minimum of 30 calendar days. (USAC requires 28 calendar days)

2 Submit bids/proposals to SCHOOL CONTACT by email and/or mail

- a. *Email copy of proposal to consultant for reference and any future audit purposes only. School makes final evaluation decision for winning bid.*

3 **DEADLINE FOR BIDS:** Bids must be received no later than the deadline date unless an extension is public posted (FORM 470 update) or Cardinal Change requiring a new FORM 470.

4 Submitted bids may be included in the bid evaluation points- did the proposal meet all the information as requested?

C Response bid/proposal MUST INCLUDE:

1 USAC Service Provider SPIN #

2 Company information: including a brief company background and experience.

- a. Contact Information (may include sales, service, Erate and Accounting with phone numbers and emails).
- b. Subcontracting company information, if applicable must be disclosed at time of bid.
- c. Federal Tax ID certificate (w-9)

d. **FOR INSTALLATION OR ON-SITE SERVICES ONLY:** A copy of certificate of insurance. Please note the school district may request a current copy certificate of insurance (depending on expiration of policies) before any work or services to be completed on campus locations. (and subcontractor, if applicable)

3 A complete copy of contract with terms or legally binding contract with pricing for all products and services to review for consideration.

- a. Proposal with detailed pricing; Statement of Work; complete details of services including maintenance and warranty information. (if any)
- b. Copy of State contract, consortium or cooperatives pricing, if applicable.
- c. Confirm preference of Erate discount requested.

4 List of References with same scope of work. (minimum of 3 within the state)

5 To confirm receipt of additional referring to this RFP/bid opportunity for proposal, print copy of the posted questions and answers from school website with date and signature. If no questions were received, just sign and date "website blank copy"

INTENT TO BID & SUBMIT RFP QUESTIONS

SERVICE PROVIDERS Immediately Complete & submit THIS PAGE
*****THIS FORM IS REQUIRED - ONLY IF SITE VISIT IS SCHEDULED*****

DATE _____
 SERVICE PROVIDER: _____
 CONTACT: _____
 EMAIL: _____
 OFFICE# or CELL#: _____

SITE VISIT LOCATION: Potential bidders must attend at least 1 scheduled meeting

SITE VISIT?	YES, RECOMMENDED	PLAN TO ATTEND?
VISIT DATE/TIME #1		
VISIT DATE/TIME #2		
meet at address:	Athens ISD - ADMIN 104 Hawn St Athens, TX 75751	

Email questions, if any.

Please note any school breaks

THANKSGIVING* _____ n/a
CHRISTMAS* _____ n/a
SPRING BREAK 3/15/2021 - 3/19/2021

*** Due to school breaks, school contact may have limited access to email.**

BID DEADLINE	3/23/2021 *
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NOTICE TO POTENTIAL BIDDERS

A Our intent is to provide a fair and open bid process.

Submit questions no later than **3/22/2021** *
to tbrooks@athensisd.net
 ATHENS INDEP SCHOOL DIST
 Tony Brooks

B All questions and answers will be posted by **3/22/2021** *
***or last school business day before weekend, school break or holiday**

C For RFP updates, questions and answers– not through individual emails.

SEE WEB SITE PAGE: www.athensisd.net

D Our intent is to provide a fair and open bid process.

E We are not responsible for any missed electronic delivery/receipt of any emails or correspondence.

REQUEST FOR PROPOSAL (RFP)

Category One

READ ALL INSTRUCTIONS:

THIS SECTION FOR CAT1:

- Applies to this RFP
- Does not apply for this RFP

1 All bids submitted for requested products/services must **meet or exceed:**
SEE (a) General RFP Terms, (b) Category Terms and/or (c) School Specific information terms.

2 Preferred Discount Method for CATEGORY ONE

- SPI - Service Provider Invoice Credit
- BEAR - Billed Entity Applicant Reimbursement
- No Preference

3 **INTERNET ACCESS & TELECOMMUNICATION:** Products / services must comply with annual USAC Eligible Services List. (ESL)
 All charges (or costs) MUST BE disclosed, defined and listed separately.

	INTERNET ACCESS	Defined as provided bandwidth service for eligible locations to the Internet
<input checked="" type="checkbox"/>	TELECOMMUNICATION	Services for transport - point to point or WAN, to connect multiple points, services used to connect eligible locations to the Internet.

4 USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

a. **FOR SPECIAL CONSTRUCTION CHARGES - USAC requires additional worksheet of information!**

5 PRICING AND COSTS

a. Monthly recurring charges CAN NOT INCLUDE any other charges.

1 Services Contract Pricing may vary by terms or length of time. Service Providers may place multiple bids for options or one bid with multiple options for consideration, unless an details are specifically requested.

2 **Copy of the contract or agreement will be required, purchasing terms must be specific and eligible for E-Rate funding year.**

b. All OTHER CHARGES (sales tax & surcharges, special construction, installation, maintenance, etc.) must be listed separately.

1 **Must include ALL direct and indirect costs including** miscellaneous charges (as listed on ESL) for consideration: include any change fees, contingency fees, freight assurance fees/shipping, lease or rental fees, per diems or travel time, taxes, surcharges and other reasonable charges including but not limited to: installation, activation and initial configuration fees; design and engineering, project management costs, and/or on-site training. All charges must be identified for erate eligibility.

d. ERATE ELIGIBLE DISCOUNTS for Proposals may offer other service options including but not limited to: leased router & other required equipment (for CAT1 on-premise use) for consideration.

e. ERATE NOT ELIGIBLE FOR DISCOUNTS - Proposals may offer other service options including but not limited to: internet filtering, email, website services, or other technology solutions for improved network performance; any option not listed on the Eligible Services List (ESL),FORM 470 or RFP

f. Not eligible charges or cost allocations for eligible products/services must be provided at the time of the bid.

6 QUALITY OF SERVICE

a. Service provider must explain and detail quality of service provided:

- 1 Service performance define details for Network Availability %, average # of minutes/hours of out of service
- 2 Describe in detail response times and services resolutions
- 3 Provide copy of Service Level Agreement document, with contract copy if available or required

7 Service requests are estimates (qtys or capacity is more or less) and may fluctuate over life of the contract term.

a. All Internet Access & Telecommunication Services (WAN, PTP, etc.) must be (1) dedicated symmetric bandwidth, bid/proposal must include bandwidth descriptions with increment pricing

b. A proposal or final contract must include the ability (1) to increase bandwidth or (2) add services to new school sites/locations (ENTITY) throughout the contract term by addendum, without the requirement new bid process.

c. Quantities listed on RFP are based on estimates more or less (MOL) and can be adjusted at FORM 471 application per service provider recommendation or PIA review as needed to reduce funding requests.

d. The school district will be responsible for products and services ordered and not funded by USAC.

8 School District will accept questions VIA EMAIL about services seeking Erate discounts. Please see contact page 1 for information.

REQUEST FOR PROPOSAL (RFP)
Category One

Proposals are not required to use this form worksheet; however, any proposals submitted must include all the required information listed!!!

SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

INTERNET ACCESS

Defined as provided bandwidth service for eligible locations to the Internet

Services Contract Pricing & Terms may vary by length of time. (proposal for ALL available options, if nothing is specifically selected)

- (i) Monthly service agreement, one year term [12 months]
- (ii) Monthly service agreement, one year term [12 months] with extensions options up to 5 years
- (iii) Monthly service agreement, Multi-year term (up to 3 or 5 years in length)
- (iv) Special Construction costs (analysis for cost worksheet)

<u>0%</u> = Estimated discount										
<u>QTY (MOL)</u>	<u>SERVICES FOR BID</u>	<u>DETAILS (must meet or exceed)</u>	<u>DISTRICT WIDE SERVICES</u>	<u>LOCATION (DMARC ADDRESS)</u>	<u>PRICE (per unit)</u>	<u>TAXES / SURCHARGES</u>	<u>REQUEST FOR LEASED ROUTER? (If yes, then is there additional charge or included in monthly charges?)</u>	<u>INSTALLATION?</u>	<u>SITE VISIT?</u>	<u>BASIC MAINTENANCE? (if not included)</u>
	NOT ELIGIBLE SERVICES (if any)							SPECIAL CONSTRUCTION CHARGES? (additional data worksheet will be required)		

**REQUEST FOR PROPOSAL (RFP)
Category One**

Proposals are not required to use this form worksheet; however, any proposals submitted must include all the required information listed!!!

SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

TELECOMMUNICATIONS SVCS (data transmission)

Defined as services for transport - point to point or WAN, to connect multiple points, services used to connect eligible locations to the Internet.

Services Contract Pricing & Terms may vary by length of time. (proposal for ALL available options, if nothing is specifically selected)

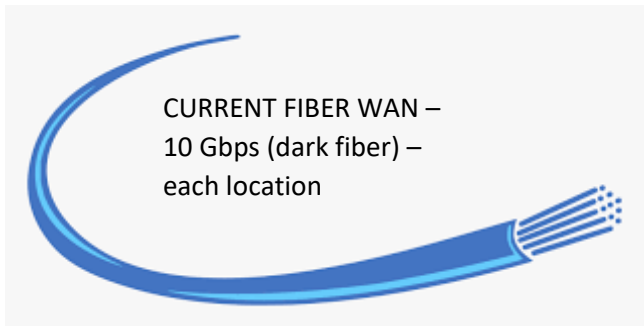
- (i) Monthly service agreement, one year term [12 months]
- (ii) Monthly service agreement, one year term [12 months] with extensions options up to 5 years
- (iii) Monthly service agreement, Multi-year term (up to 3 or 5 years in length)
- (iv) Monthly Services for Multi-year long term (for WAN services)
- (v) Special Construction costs (analysis for cost worksheet)

90% = Estimated discount

<u>QTY</u> <u>(MOL)</u>	<u>SERVICES FOR BID</u>	<u>DETAILS</u> <u>(must meet or exceed)</u>	<u>DISTRICT</u> <u>WIDE</u> <u>SERVICES</u>	<u>LOCATION</u> <u>(DMARC ADDRESS)</u>	<u>PRICE</u> <u>(per unit)</u>	<u>TAXES /</u> <u>SURCHARGES</u>		<u>INSTALLATION?</u>	<u>SITE VISIT?</u>	<u>BASIC</u> <u>MAINTENANCE?</u> <u>(if not included)</u>
8	WAN services via Dark Fiber Services - school lights the fiber (1); WAN must include Service Level Agreement (SLA) guarantees connection between the designated end points. - see disqualifying factors for service expectations.	10 Gbps (CURRENT BANDWIDTH)	YES	DISTRICT WIDE SERVICES; 2 strands each - ATHENS HIGH SCH, BEL AIR ELEM, SOUTH ATHENS ELEM, ATHENS MIDDLE SCH, CENTRAL ATHENS ELEM, OPERATIONS CENTER; DISTRICT SUPPORT CENTER; FIELD HOUSE				YES	YES	YES, IF REQUIRED
	*notes - see attached diagram for more details	20 Gbps								
		30 Gbps								
		40 Gbps								
		50 Gbps								
8	WAN services via Lit Fiber Services - (1); WAN must include Service Level Agreement (SLA) guarantees connection between the designated end points. - see disqualifying factors for service expectations.	10 Gbps (CURRENT BANDWIDTH)	YES	DISTRICT WIDE SERVICES; 2 strands each - ATHENS HIGH SCH, BEL AIR ELEM, SOUTH ATHENS ELEM, ATHENS MIDDLE SCH, CENTRAL ATHENS ELEM, OPERATIONS CENTER; DISTRICT SUPPORT CENTER; FIELD HOUSE				YES	YES	YES, IF REQUIRED
	*notes - see attached diagram for more details	20 Gbps								
		30 Gbps								
		40 Gbps								
		50 Gbps								
1	SPECIAL CONSTRUCTION - CABLING - INCLUDING NETWORK FACILITIES, DESIGN & ENGINEERING AND PROJECT MANAGEMENT, if required	YES								
	NOT ELIGIBLE SERVICES (if any)							SPECIAL CONSTRUCTION CHARGES? (additional data worksheet will be required)		



Athens ISD ADMIN
Support Center
104 Hawn St
Athens, TX



Athens ISD
Operations Center
1327 S Palestine
Athens, TX



Athens Fieldhouse
511 Owen St
Athens, TX



Athens Middle Sch
6800 State Highway 19 S
Athens, TX



BelAir Elem Sch
215 Willowbrook
Athens, TX



South Athens Elem
718 Robbins Road
Athens, TX



Central Athens Elem
307 Madole Street
Athens, TX



Athens High Sch
708 East College
Athens, TX

Appendix B: Special Construction Pricing

additional worksheets may need to be printed per proposed solution

Required with all bid submissions that include special construction

Building location	Address	Strand Count	Segment Mileage	Total Segment Cost	Eligible Cost	Ineligible Cost
Athens High School	708 East College Athens, TX 75751					
BelAir Elem	215 Willowbrook Athens, TX 75751					
South Athens Elem	718 Robbins Road Athens, TX 75751					
Athens Middle School	6800 State Highway 19 S Athens, TX 75751					
Central Athens Elem	307 Madole Street Athens, TX 75751					
Operations Center	1327 S Palestine Athens, TX 75751					
District Support Center	104 Hawn St Athens, TX 75751					
Athens Field House	511 Owen St Athens, TX 75751					
Total project mileage and costs						

Information that can be included now, but will be requested at a later date for chosen solution:

- Special construction cost breakout worksheet
- Route map of all build segments in kmz format
- Explanation of alternative routes that were explored and why the chosen route is the most cost-effective
- Explanation of special materials and procedures required that may have increased construction costs, such as:

Historical preservation or environmental issues

Bridge, waterway, railway, or highway crossings

Galvanized conduit

Directional boring through hard rock or under a paved surface

An excessive number of handholes, marker posts, or other OSP materials

Expensive pole attachment fees or make ready costs

PROJECT COST BREAKOUT

additional worksheets may need to be printed per proposed solution

What is the total distance of the project (feet)

What is the total cost of the project?

OSP Type

- Aerial
- Direct Buried
- Buried with conduit

Distance of build (feet)	Cost	Cost per foot

Cost breakout of each OSP type

Aerial Portion

- Cost per foot of fiber material
- Cost per foot of attaching fiber to poles

- Cost per foot of structure materials (anchors, j-hooks, guywires)
- Cost per foot of structure placement (adding new poles, anchors, guywires that will be owned by applicant)
- Cost per foot of pole make ready (work to provider owned poles such as new guys/anchors, attachment point clearing, placement of new poles)

Cost

The sum of cells B12 - B17 must equal the value in D6

Direct Buried

- Cost per foot of fiber material
- Cost per foot of placing fiber in the ground
- Cost per foot for buried conduit necessary for special crossings such as railroad, roadways, waterways
- Cost per foot of trenching (digging, necessary machinery, permitting)

Cost

The sum of cells B19 - B22 must equal the value in D7

Buried with conduit

- Cost per foot of fiber material
- Cost per foot of pulling fiber through conduit
- Cost per foot of structure material (conduit, handholes, marker posts, etc)
- Cost per foot of structure placement (labor and permitting)

Cost

The sum of cells B25 - B28 must equal the value in D8

REQUEST FOR PROPOSAL (RFP)

Category Two

READ ALL INSTRUCTIONS:

THIS SECTION FOR CAT2:

- Applies to this RFP
 Does not apply for this RFP

All bids submitted for requested products/services must **meet or exceed:**

- 1 **SEE** (a) General RFP Terms, (b) Category Terms and/or (c) School Specific information terms.
- 2 Preferred Discount Method for CATEGORY TWO
 - SPI - Service Provider Invoice Credit
 - BEAR - Billed Entity Applicant Reimbursement
 - No Preference

INTERNAL CONNECTIONS, BASIC MAINTENANCE & MANAGED INTERNAL BROADBAND SERVICES: Products / services must comply with annual USAC Eligible Services List. (ESL)

<input checked="" type="checkbox"/>	INTERNAL CONNECTIONS	Network hardware and software (eligible for discounts by ESL) <ul style="list-style-type: none"> • Antennas, connectors, and related components used for internal broadband connections • Cabling • Caching • Firewall services and firewall components separate from basic firewall protection provided as a standard component of a vendor's Internet access service • Racks • Routers • Switches • Uninterruptible Power Supply (UPS)/Battery Backup • Access points used in a local area network (LAN) or wireless local area network (WLAN) environment (such as wireless access points) • Wireless controller systems • Software supporting the components on this list used to distribute high-speed broadband throughout school buildings and libraries (applicants should request software in the same category as the associated service being obtained or installed)
<input checked="" type="checkbox"/>	BASIC MAINTENANCE	Basic Maintenance and tech support to cover the repair and upkeep of eligible products. <ul style="list-style-type: none"> • Repair and upkeep of eligible hardware • Wire and cable maintenance • Configuration changes • Basic technical support including online and telephone-based technical support • Software upgrades and patches including bug fixes and security patches <p>PLEASE NOTE: USAC may consider extended warranties as Basic Maintenance & Tech Support</p>
<input type="checkbox"/>	MANAGED INTERNAL BROADBAND SERVICES	Services provided by a third party for the operation, management, and monitoring of eligible broadband internal connections are eligible managed internal broadband services (e.g., managed Wi-Fi).

- a. All hardware bids must include specification sheets (white papers, if applicable). All Software, licenses, maintenance and warranties information is required (manufacturer offering or otherwise) for all proposed products and services. (and may be requested for both IC and BM categories).
- b. *For all products installed by Service provider, must include a **VALUE ADDED SERVICE** to label all installed equipment with Erate project information at minimum : FUNDING YEAR, FORM 471# and FUNDING REQUEST NUMBER (FRN#)*
- 4 USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.
- 5 Services Contract Pricing may vary by terms or length of time. Make all available options to school for consideration, unless an option is specifically requested.

Copy of the contract or agreement will be required, terms must be specific and eligible for the entire E-Rate funding year. (July - June)

 - a Bids / Proposals may offer multiple bids for alternative (or equivalent makes, models, or configuration designs) products and services to meet
 - b client minimum specifications or recommendations for technology solution.
 - c Each product or service must be identified its eligibility for Erate discounts or cost allocations at the time of bid

Must include all direct or indirect costs to include miscellaneous charges (as listed on ESL) for consideration: include any change fees, contingency fees, freight assurance fees/shipping, lease or rental fees, per diems or travel time, taxes, surcharges and other reasonable charges including but not limited to: installation, activation and initial configuration fees; design and engineering, project management costs, and/or on-site training. All charges must be identified for erate eligibility.
- 6 For USAC CAT2 budget limits set by USAC & FCC, The school district may reserve the right to change the order to meet budget constraints.
 - a Quantities listed on RFP are based on estimates more or less (MOL) and can be adjusted at FORM 471 application per service provider recommendation or PIA review as needed to reduce funding requests.
 - b Bids must be divided by location site specific, if not by district (shared products or services to include all schools)
 - c The school district will be responsible for products and services ordered and not funded by USAC.
- 7 School District will accept questions VIA EMAIL about services seeking Erate discounts. Please see contact page 1 for information.

REQUEST FOR PROPOSAL (RFP)
Category Two

Proposals are not required to use this form worksheet; however, any proposals submitted must include all the required information listed!!!

SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

INTERNAL CONNECTIONS (HARDWARE)

Defined as Network hardware and software (eligible for discounts by ESL)

85% = Estimated discount

QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	TAXES (or other charges)	TOTAL PRICE	COST ALLOCATI ON (NOT ELIGIBLE COSTS)	SITE VISIT	INSTALLATION?	IS LICENSING REQUIRED FOR THIS PRODUCT? LIST ALL OPTIONS AVAILABLE.
1	FIREWALL	Fortinet FORTIGATE 2200E H W + 1YR 24X7 FORTICARE BUNDLE (Part# FG-2200E-BDL-811-12 or equivalent)	NO	ATHENS ISD DISTRICT (shared)					YES	YES	YES
64	NETWORK COMPONENT	Fortinet - power supply - 920 Watt for FortiSwitch 548D-FPOE (Part# FS-PSU-920 or equivalent)	NO	ATHENS HIGH SCH 708 East College Athens, TX					YES	YES	NO
64	NETWORK SWITCH	Fortinet FortiSwitch 548D - managed switch - 48 ports; 8 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ + 2 x 40 Gigabit QSFP+; PoE+; rack-mountable (Part# FS-548D-FPOE or equivalent)	NO	ATHENS HIGH SCH 708 East College Athens, TX					YES	YES	YES
4	NETWORK SWITCH	Fortinet FortiSwitch 424E-FPOE - managed switch - 24 ports; 24 x 10/100/1000 (PoE) + 4 x 1 Gigabit / 10 Gigabit SFP+; PoE - managed - rack-mountable (Part# FS-424E-FPOE or equivalent)	NO	ATHENS HIGH SCH 708 East College Athens, TX					YES	YES	YES
249	NETWORK COMPONENT	Fortinet - SFP+ transceiver module - 10 GigE (Part# FN-TRAN-SFP+LR or equivalent)	NO	ATHENS HIGH SCH 708 East College Athens, TX					YES	YES	NO
118	WIRELESS ACCESS POINT	Fortinet FortiAP U431F 4x4 802.11 Dual Band: 2.4 GHz, 5 GHz; Access Point; Bluetooth, 802.11a/b/g/n/ac Wave 2/ax (Part# FAP-U431F-A or equivalent)	NO	ATHENS HIGH SCH 708 East College Athens, TX					YES	YES	YES

REQUEST FOR PROPOSAL (RFP)
Category Two

Proposals are not required to use this form worksheet; however, any proposals submitted must include all the required information listed!!!

SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

INTERNAL CONNECTIONS (HARDWARE)

Defined as Network hardware and software (eligible for discounts by ESL)

85% = Estimated discount

QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	TAXES (or other charges)	TOTAL PRICE	COST ALLOCATI ON (NOT ELIGIBLE COSTS)	SITE VISIT	INSTALLATION?	IS LICENSING REQUIRED FOR THIS PRODUCT? LIST ALL OPTIONS AVAILABLE.
16	NETWORK COMPONENT	Fortinet - power supply - 920 Watt for FortiSwitch 548D-FPOE (Part# FS-PSU-920 or equivalent)	NO	ATHENS MIDDLE SCH 6800 State Highway 19 S Athens, TX					YES	YES	NO
16	NETWORK SWITCH	Fortinet FortiSwitch 548D - managed switch - 48 ports; 8 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ + 2 x 40 Gigabit QSFP+; PoE+; rack-mountable (Part# FS-548D-FPOE or equivalent)	NO	ATHENS MIDDLE SCH 6800 State Highway 19 S Athens, TX					YES	YES	YES
48	NETWORK COMPONENT	Fortinet - SFP+ transceiver module - 10 GigE (Part# FN-TRAN-SFP+LR or equivalent)	NO	ATHENS MIDDLE SCH 6800 State Highway 19 S Athens, TX					YES	YES	NO
40	WIRELESS ACCESS POINT	Fortinet FortiAP U431F 4x4 802.11 Dual Band: 2.4 GHz, 5 GHz; Access Point; Bluetooth, 802.11a/b/g/n/ac Wave 2/ax (Part# FAP-U431F-A or equivalent)	NO	ATHENS MIDDLE SCH 6800 State Highway 19 S Athens, TX					YES	YES	YES
6	NETWORK COMPONENT	Fortinet - power supply - 920 Watt for FortiSwitch 548D-FPOE (Part# FS-PSU-920 or equivalent)	NO	BEL AIR ELEM SCH 215 Willowbrook Athens, TX					YES	YES	NO
6	NETWORK SWITCH	Fortinet FortiSwitch 548D - managed switch - 48 ports; 8 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ + 2 x 40 Gigabit QSFP+; PoE+; rack-mountable (Part# FS-548D-FPOE or equivalent)	NO	BEL AIR ELEM SCH 215 Willowbrook Athens, TX					YES	YES	YES
18	NETWORK COMPONENT	Fortinet - SFP+ transceiver module - 10 GigE (Part# FN-TRAN-SFP+LR or equivalent)	NO	BEL AIR ELEM SCH 215 Willowbrook Athens, TX					YES	YES	NO
20	WIRELESS ACCESS POINT	Fortinet FortiAP U431F 4x4 802.11 Dual Band: 2.4 GHz, 5 GHz; Access Point; Bluetooth, 802.11a/b/g/n/ac Wave 2/ax (Part# FAP-U431F-A or equivalent)	NO	BEL AIR ELEM SCH 215 Willowbrook Athens, TX					YES	YES	YES

REQUEST FOR PROPOSAL (RFP)
Category Two

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SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

INTERNAL CONNECTIONS (HARDWARE)

Defined as Network hardware and software (eligible for discounts by ESL)

85% = Estimated discount

QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	TAXES (or other charges)	TOTAL PRICE	COST ALLOCATION (NOT ELIGIBLE COSTS)	SITE VISIT	INSTALLATION?	IS LICENSING REQUIRED FOR THIS PRODUCT? LIST ALL OPTIONS AVAILABLE.
9	NETWORK COMPONENT	Fortinet - power supply - 920 Watt for FortiSwitch 548D-FPOE (Part# FS-PSU-920 or equivalent)	NO	SOUTH ATHENS ELEM SCH 718 Robbins Road Athens, TX					YES	YES	NO
9	NETWORK SWITCH	Fortinet FortiSwitch 548D - managed switch - 48 ports; 8 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ + 2 x 40 Gigabit QSFP+; PoE+; rack-mountable (Part# FS-548D-FPOE or equivalent)	NO	SOUTH ATHENS ELEM SCH 718 Robbins Road Athens, TX					YES	YES	YES
27	NETWORK COMPONENT	Fortinet - SFP+ transceiver module - 10 GigE (Part# FN-TRAN-SFP+LR or equivalent)	NO	SOUTH ATHENS ELEM SCH 718 Robbins Road Athens, TX					YES	YES	NO
27	WIRELESS ACCESS POINT	Fortinet FortiAP U431F 4x4 802.11 Dual Band: 2.4 GHz, 5 GHz; Access Point; Bluetooth, 802.11a/b/g/n/ac Wave 2/ax (Part# FAP-U431F-A or equivalent)	NO	SOUTH ATHENS ELEM SCH 718 Robbins Road Athens, TX					YES	YES	YES

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Category Two

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SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

INTERNAL CONNECTIONS (HARDWARE)

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QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	TAXES (or other charges)	TOTAL PRICE	COST ALLOCATI ON (NOT ELIGIBLE COSTS)	SITE VISIT	INSTALLATION?	IS LICENSING REQUIRED FOR THIS PRODUCT? LIST ALL OPTIONS AVAILABLE.
13	NETWORK COMPONENT	Fortinet - power supply - 920 Watt for FortiSwitch 548D-FPOE (Part# FS-PSU-920 or equivalent)	NO	CENTRAL ATHENS ELEM SCH 307 Madole St Athens, TX					YES	YES	NO
13	NETWORK SWITCH	Fortinet FortiSwitch 548D - managed switch - 48 ports; 8 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ + 2 x 40 Gigabit QSFP+; PoE+; rack-mountable (Part# FS-548D-FPOE or equivalent)	NO	CENTRAL ATHENS ELEM SCH 307 Madole St Athens, TX					YES	YES	YES
1	NETWORK SWITCH	Fortinet FortiSwitch 424E-FPOE - managed switch - 24 ports; 24 x 10/100/1000 (PoE) + 4 x 1 Gigabit / 10 Gigabit SFP+; PoE - managed - rack-mountable (Part# FS-424E-FPOE or equivalent)	NO	CENTRAL ATHENS ELEM SCH 307 Madole St Athens, TX					YES	YES	YES
42	NETWORK COMPONENT	Fortinet - SFP+ transceiver module - 10 GigE (Part# FN-TRAN-SFP+LR or equivalent)	NO	CENTRAL ATHENS ELEM SCH 307 Madole St Athens, TX					YES	YES	NO
25	WIRELESS ACCESS POINT	Fortinet FortiAP U431F 4x4 802.11 Dual Band: 2.4 GHz, 5 GHz; Access Point; Bluetooth, 802.11a/b/g/n/ac Wave 2/ax (Part# FAP-U431F-A or equivalent)	NO	CENTRAL ATHENS ELEM SCH 307 Madole St Athens, TX					YES	YES	YES
											Multi-year license agreement? (INCLUDE ALL OPTIONS)

REQUEST FOR PROPOSAL (RFP)

Category Two

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SERVICE PROVIDER MAY SUBMIT MULTIPLE BIDS, TO PROVIDE ALL AVAILABLE OPTIONS FOR CONSIDERATION: VARIES SERVICE OPTIONS, INSTALLATION CHARGES, SPECIAL CONSTRUCTION, ETC

BASIC MAINTENANCE SERVICES

Defined as Basic Maintenance and tech support to cover the repair and upkeep of eligible products.

- SCOPE OF WORK MUST COVER:**
- > Service Measurements – Service Availability (uptime); service performance (throughput, response time and service quality (number of unscheduled outages, recovery plans, customer surveys, etc)
 - > Responsibilities of the Service Provider – service orders, expected timeframes, etc.
 - > Responsibilities of the Client – service orders, expected timeframes, etc
 - > Explain terms of cancellation or termination.
 - > Samples of Service Forms, Reports or Logs, USAC requirement for payments, audits, etc.
 - > Describe any use of subcontractors & their company information

PLEASE NOTE: USAC may consider extended warranties as Basic Maintenance & Tech Support

Services Contract Pricing & Terms may vary by length of time. (proposal for ALL available options, if nothing is specifically selected)

X	(i) LICENSE ONLY, only for USAC PIA review compliance, if necessary.
	(ii) Project or Block Time
X	(iii) Monthly service agreement, one year term [12 months]
X	(iv) Monthly service agreement, one year term [12 months] with extensions options up to 5 years
	(v) Monthly service agreement, Multi-year term (up to 3 or 5 years in length)

85% = Estimated discount

QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	SITE VISIT
1	BASIC MAINTENANCE SERVICES FOR FIREWALL	Fortinet FORTIGATE 2200E H W + 1YR 24X7 FORTICARE BUNDLE (Part# FG-2200E-BDL-811-12 or equivalent)	NO	ATHENS ISD DISTRICT (shared)		
108	BASIC MAINTENANCE SERVICES FOR 48 PORT SWITCHES	Fortinet FortiCare 24x7 Comprehensive Support - extended service agreement (Part# FC-10-W0548-247-02-12 or equivalent)	YES	ALL SCHOOLS LISTED ABOVE		
5	BASIC MAINTENANCE SERVICES FOR 24 PORT SWITCHES	Fortinet FortiCare 24X7 Comprehensive Support - extended service agreement (Part# FC-10-WP248-02-12 or equivalent)	YES	ALL SCHOOLS LISTED ABOVE		
220	BASIC MAINTENANCE SERVICES FOR WIRELESS ACCESS POINTS	Fortinet FortiCare 24x7 Comprehensive Support - extended service agreement (Part# FC-10P431F-247-02-12 or equivalent)	YES	ALL SCHOOLS LISTED ABOVE		

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Category Two

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MANAGED INTERNAL BROADBAND SERVICES

Defined as Services provided by a third party for the operation, management, and monitoring of eligible broadband internal connections are eligible managed internal broadband services (e.g., managed Wi-Fi).

Services Contract Pricing & Terms may vary by length of time. (proposal for ALL available options, if nothing is specifically selected)

- | | |
|--|--|
| | (i) LICENSE ONLY, only for USAC PIA review compliance, if necessary. |
| | (ii) Monthly service agreement, one year term [12 months] |
| | (iii) Monthly service agreement, one year term [12 months] with extensions options up to 5 years |
| | (iv) Monthly service agreement, Multi-year term (up to 3 or 5 years in length) |

0% = Estimated discount

QTY (MOL)	SERVICES FOR BID	DESCRIPTION (manufacturer as listed or equivalent)	DISTRICT WIDE SERVICES	LOCATION	PRICE (per unit)	SITE VISIT